

# CAPABILITY STATEMENT

## DWM Construction & Renovation





## WHO WE ARE

*DWM Construction & Renovation has been a major player in the construction industry since 1997. Providing services in every major construction discipline, from small repair projects to large building renovations, DWM Construction & Renovation has provided long-term construction solutions for some of the world's most well-known brands, including Barnes & Noble, Woodforest National Bank, LL Bean, Lidl, & Barnes & Noble College.*

## OUR CORE COMPETENCIES

DWM Construction & Renovation is a national contractor supporting the construction needs of retail stores, educational facilities, restaurants, entertainment venues, and healthcare facilities. DWM provides experienced management professionals with in-depth project knowledge covering a range of disciplines from project cost controls, project budgeting, local labor management, permitting, and more. Our core competency is understanding the on time, on-budget project-completion for each project by leveraging the synergies of on-site project managers, self-performance, & quality local technician utilization to create a seamless project from initial bidding to completion.

- **Project Management**
- **FF&E / Retrofits**
- **Open & Closed Remodels**
- **MEP**
- **Permitting**
- **Architectural Services**
- **Whiteboxing**
- **Turn-key Construction Management**

## WHAT SETS US APART

DWM Construction and Renovation specializes in start to finish Project Management for all aspects of remodels and build outs, primarily inside the box. This includes permitting, engineering, MEP drawings, all the way through to completion. Our Field Project Managers are your eyes on site, acting as an extension of your team for white boxing, full (open and closed) remodels, refresh rollouts, and full FF&E fit outs for new builds.

## FEATURED PROJECTS



### Woodforest National Bank Rockland, IL

DWM performed a full turnkey buildout for a national financial client.

Full white box build out  
Full FF&E set / Full MEP install

**Timeline:** 6 Weeks

**Size:** 950 sqft

**Total Project Cost:** \$438K

**Architect:** Kudla Architects

**Contract Number:** 150198-001



### Barnes & Noble Jacksonville, FL

DWM performed a full store interior build back after hurricane Florence.

Full water damage gut out down to concrete & studs / Full bathroom build back / Sales floor build back  
Full FF&E set

**Timeline:** 12 Weeks

**Size:** 22,000 sqft

**Total Project Cost:** \$1.9M

**Architect:** HJC

**Contract Number:** 106364652



## FEATURED PROJECTS



### Temple University Center City Philadelphia, PA

DWM built out a full café QSR with attached retail store.

Built out a license Starbucks café /  
Installed the full FF&E client package /  
Full union project

**Timeline:** 6 Weeks

**Size:** 4,856 sqft

**Total Project Cost:** \$495K

**Architect:** Muncheknik LLC

**Contract Number:** 5687921-01



### OneMain Financial Little Elm, TX

DWM performed a full turnkey buildout for a national financial client.

Full white box build out  
Full FF&E set / Full MEP install

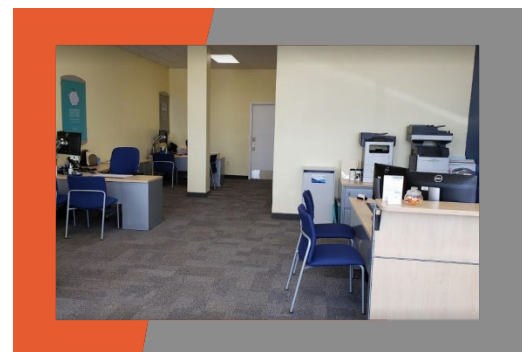
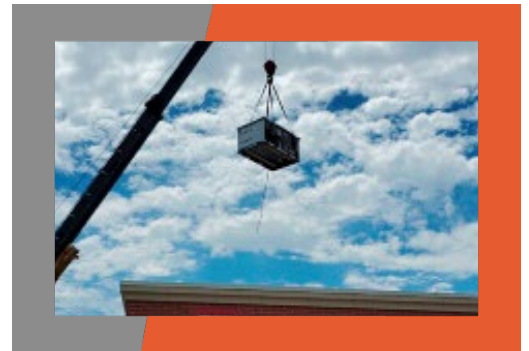
**Timeline:** 8 Weeks

**Size:** 1,750 sqft

**Total Project Cost:** \$264K

**Architect:** Design Parameters, LLC

**Contract Number:** 00387912





## OUR CORPORATE DATA

<b>Corporate Office</b>	2 Northway Lane Latham, NY 12110 Phone: 888-396-9111
<b>Regional Office</b>	7009 University Boulevard Winter Park, FL 32792 Phone: 888-396-9111
<b>Ownership</b>	Incorporated
<b>Established</b>	1997
<b>Employees</b>	50+
<b>FIN/EIN</b>	14-1788965
<b>DUNS Number</b>	171949647
<b>Bank Reference</b>	SEFCU 935 New Loudon Rd. Latham, NY 12110 Account Number: 756425148290 Bank Phone: 518-783-9804 Branch Officer: Virginia Ruggiero
<b>Bonding Agent</b>	Old Republic Surety Company

## CONSTRUCTION & RENOVATION TEAM

Our 15-member team is ready to support your multi-site construction needs. Meet featured team members below:



**Paul Meeks** Executive Vice President  
paul@dwminc.com / **23-year tenure** / **\$47M managed**

- Visionary responsible for maximizing operating performance
- Strategic oversight and market forecasting for long-term growth
- Communicating with ownership to ensure alignment of goals



**Ryan Knapp** Vice President  
ryan@dwminc.com / **12-year tenure** / **\$25M managed**

- Strategic management of human & capital resources
- Execute contracts and manage project cost estimates
- Identify and negotiate new construction & development opportunities



**Jennifer Boivin** Division Manager  
jboivin@dwminc.com / **7-year tenure** / **\$8M managed**

- Manages daily construction and renovation operations
- Process management to ensure scalable efficiency
- P&L tracking to ensure profitability & long-term division growth



**Matt Braymiller** Senior Project Manager  
mbraymiller@dwminc.com / **21-year tenure** / **\$30M managed**

- In-house support of field projects across the US
- Manages all on-site resources to ensure successful job completion
- Budget management & project close-out protocol



**Mark Teson** Field Project Manager  
mteson@dwminc.com / **7-year tenure** / **\$16M managed**

- Communication of on-site progress to corporate contacts
- Job site resource and inventory control
- Ensures project completion meets all SLAs & client standards