



# DWM

We'll handle it.

# CORECOMPETENCIES

# ABOUT OUR COMPANY

## Construction and Renovation

**DWM** specializes in start to finish General Construction for all aspects of remodels and build outs, primarily inside the box. This includes permitting, engineering, MEP drawings, all the way through to completion. Our Field Project Managers are your eyes on site, acting as an extension of your team for white boxing, full (open and closed) remodels, refresh rollouts, and full FF&E fit outs for new builds.

## Facilities Maintenance

**DWM** is an industry leading provider of nation-wide as-need facility maintenance services. Partnering with our clients, we provide start-to-finish services of various trades through our national network of over 40,000 vendor technicians. With heavy reliance on best-in-class communication with our clients, expert trouble-shooting, and a keen eye on controlling costs, **DWM** prides ourselves in the level of client based customization and partnership we offer.

## Water Filtration

**DWM** is a proud 3M Level 4 Distributor dedicated to increasing asset life, preventing equipment failures, & increasing uptime. From installation to maintenance, we have the products you need and the certified technicians on hand to help.

### New York Office

2 Northway Lane  
Latham, NY 12110  
Phone: 888-396-9111

### Florida Office

651 West Warren Avenue Suite  
102, Longwood, FL 32750  
Phone: 888-396-9111

**Ownership:** Incorporated

**Established:** 1997

**Employees:** 50+

**FIN/EIN:** 14-1788965

**DUNS Number:**

171949647

### Bank Reference:

SEFCU

935 New Loudon Rd.

Latham, NY 12110

Account Number: 756425148290

Bank Phone: 518-783-9804

Branch Officer: Virginia Ruggiero

### Bonding Agent:

Old Republic Surety Co

### Licensed General Contractor:

TX, OH, PA, NY, NJ, AL, AR, AZ,  
FL, GA, LA, MD, ME, MS, NH,  
NV, NC, OR, SC, TN, UT, US  
Virgin Islands, VA, VT and WA.

# CONSTRUCTION & RENOVATION

Since 1997, DWM has been providing services in every major construction discipline. Sometimes, geography is an issue for our clients, demanding a construction partner with the reach and expertise to handle nationwide projects. That's where we come in. From our DWM Field Project Managers to our network of regional contractors and vendors, we ensure seamless communication and project oversight wherever your project takes place.

DWM's motto is "We'll Handle It," from permits to punch list completion. We'll handle the heavy lifting so you can focus on fine-tuning your current and upcoming projects. We understand the importance of clear communication and staying on schedule. We'll keep you informed every step of the way and do our best to deliver your project within the agreed timeframe.

From retail stores, educational facilities, restaurants, real estate, grocery, and healthcare facilities, DWM has local expertise with a national scope. We leverage the deep understanding of local regulations, licensing, and building practices in each region while providing a national player's consistency and quality control.



Project  
Management



FF&E / Retrofits



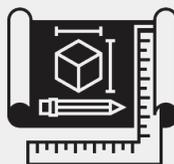
Open & Closed  
Remodels



MEP



Permitting



Architectural Services



Whiteboxing



Construction  
Management

# FACILITY MAINTENANCE

**DWM** is a national service provider supporting the facilities needs of retail stores, grocery stores, educational facilities, restaurants, financial institutions, entertainment venues, and healthcare offices. Our facility solutions professionals provide the experience and technical knowledge necessary to reduce downtime, contain costs, streamline operations, and support best-in-class customer experiences for our clients across North America.



24/7 On Call

- Collaborative approach that delivers the care and attention of a true partner
- Dedicated team available 24/7, 365--never deal with a third-party call center
- Nationwide network of prequalified technicians with an average tenure of 8 years
- Streamlined billing and reporting to ensure all corporate objectives are being met

**Setting the Standard in Communications Excellence | First In Class Client**

**Communications | Responsive Maintenance | Emergency & Disaster Recovery**

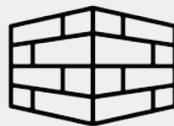
**Services | Capital Expenditure Projects | Preventative Maintenance | Roll Outs**



Licensed  
Plumbing



Carpentry



General  
Interior



Interior  
Lighting



Painting



Licensed  
Electrical



Custom  
Millwork



HVAC



Flooring



Doors

# PREVENTATIVE MAINTENANCE

Our comprehensive **Preventative Maintenance Program** is designed to ensure the optimal performance and longevity of your HVAC systems and grease traps. At DWM, we understand the critical role these systems play in the efficiency and safety of your operations. Our program goes beyond routine check-ups; it's a proactive approach to identify potential issues before they escalate into costly repairs or downtime.

**DWM** is a proud 3M Level 4 Distributor dedicated to increasing asset life, preventing equipment failures, & increasing uptime. From installation to maintenance, we have the products you need and the certified technicians on hand to help.

- Custom filtration installation service
- Water testing services
- Scheduled auto replenishment programs
- On-staff water filtration technicians to trouble-shoot store-level issues



**Water Filtration Products**



Installation



Testing Services



Auto Replenishment



On-staff Support

# FEATURED PROJECTS

## Real Estate Development Client

East Greenbush, NY

DWM was awarded this project to rebuild the existing 156' of wall on the west side of the plaza due to its age, and deterioration of the cement blocks above. Once all Masonry above was complete our trades then returned to reconnect all MEP services, caulked expansion joints, Repaired the TPO roof edge, and installed new steel supports.

**Timeline:** 13 Weeks

**Project Size:** 2,800 sq. ft.

**Project Cost:** \$420,000



## Grocery Client

East Coast, USA

DWM was awarded an eighteen location rollout retrofitting for a national grocery store chain with 1/2-Megawatt Caterpillar emergency generators with automatic transfer switches.

**Timeline:** Multi-Year

**Project Size:** 17 Locations

**Total Project Cost:** \$6,000,000



# FEATURED PROJECTS

## Retail Client

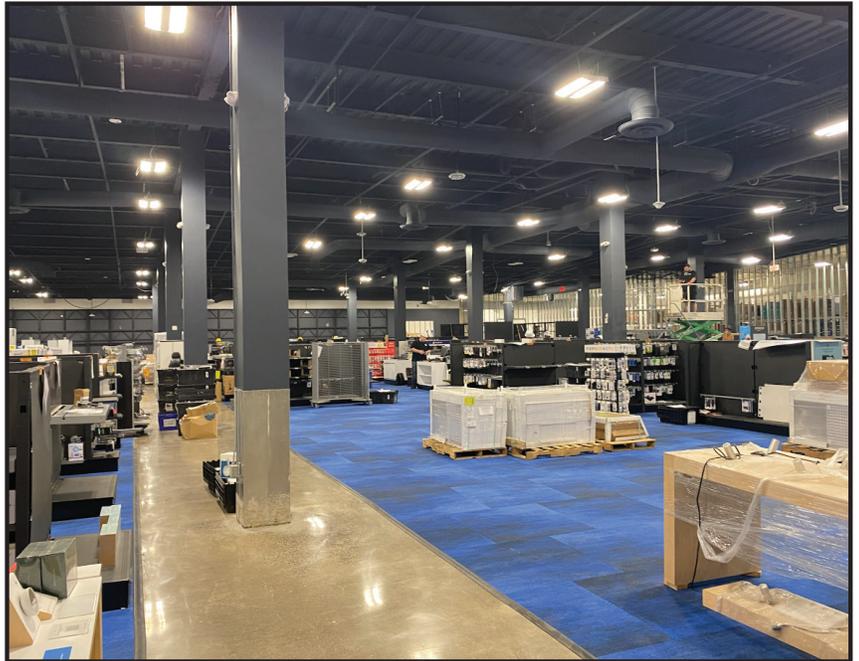
Albany, NY

Best Buy is undergoing a full transformation, revamping the customer shopping experience and look. This is being achieved within the store by completing a full drop and build, installing all new finishes and fixtures.

**Timeline:** 16 Weeks

**Project Size:** 53,000 sq. ft.

**Total Project Cost:** \$5,000,000



## Pet Supply Retailer

Benton, KY

DWM was tasked with sealing the floor after the pet wash flooded surrounding rooms. Through a custom built scope, DWM provided a long-term solution for the client.

**Timeline:** 2 Weeks

**Project Size:** 1,800 sq. ft.

**Total Project Cost:** \$88,347.32



# FEATURED PROJECTS

## Retail Client

Jacksonville, NC

DWM responded to the call from our client to go into the Jacksonville Mall location right after Hurricane Florence and get this location back open for business after the roof collapsed. The entire store was demolished and rebuilt in 20 weeks allowing Barnes & Noble to be the first anchor store to reopen after the hurricane.

**Timeline:** 20 Weeks

**Project Size:** 28,000 sq. ft.

**Total Project Cost:** \$2,750,000



## Restaurant Client

Lynchburg, VA

DWM was awarded a licensed Starbucks build out by Liberty University. The existing space was an older coffee shop with a prep room in the back. DWM works closely with the University and the Starbucks complete prototype project on time and under budget. We installed all new mechanicals, flooring, sheetrock, FF&E inside the 1,250 Sq Ft space.

**Timeline:** 8 Weeks

**Project Size:** 1,254 sq. ft.

**Total Project Cost:** \$786,000



# FEATURED PROJECTS

## Healthcare Client

Niskayuna, NY

DWM Inc. was contracted to remodel a portion of the existing medical office to create a new allergy testing location. DWM removed existing partitions, ACT ceilings and flooring at existing exam room, existing training room and drug testing station and restroom.

**Timeline:** 3 Weeks

**Project Size:** 670 sq. ft.

**Total Project Cost:** \$786,000



## Retail Client

Lakeland, Florida

DWM was awarded a project to restore a retention pond behind a Tractor Supply that impaired the outfall structures functionality.

**Project Duration:** 1 Week

**Project Size:** 1.2 Acres

**Total Project Cost:** \$93,000



# FEATURED PROJECTS

## Retail Client

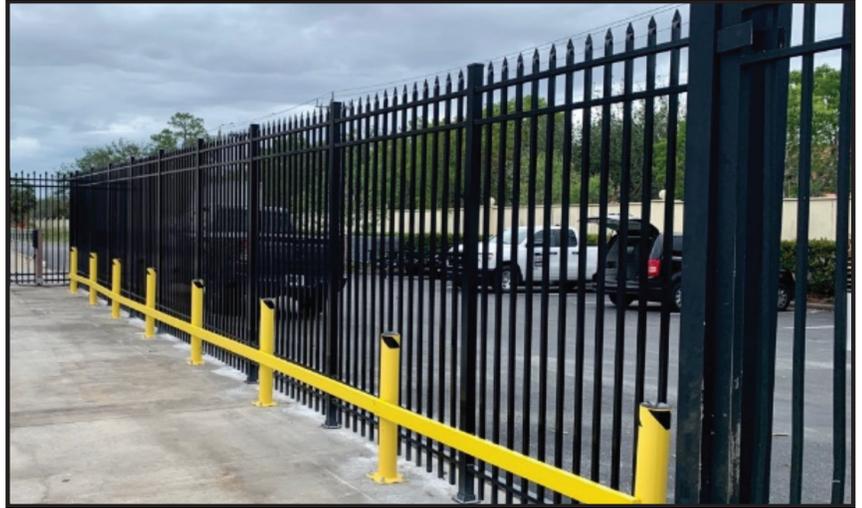
Naples, FL

DWM was tasked with repairing custom-built fencing for a Tractor Supply side lot after Hurricane Ian struck southwest Florida on September 28th.

**Timeline:** 1 Week

**Project Size:** 1,440 sq. ft.

**Total Project Cost:** \$20,000



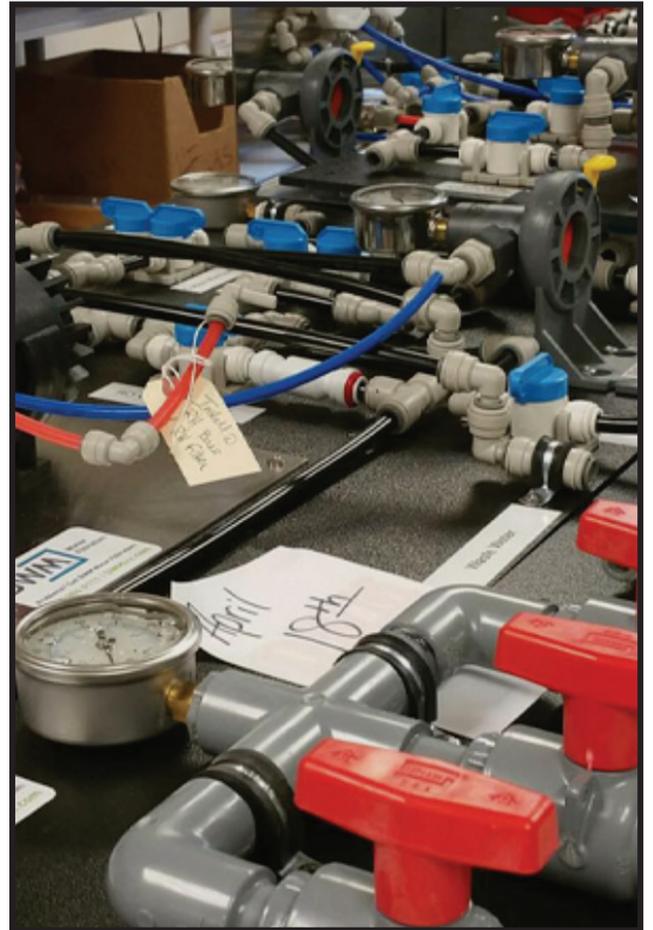
## Café Client

United States

- DWM was brought into the water program because 396 of the 600 +/- the cafes had failing water filtration systems (previously managed directly by 3M).
- We survey each store to build a database
- Replaced failing water system with new systems and DWM water distribution boards.
- This allowed us to trouble shoot over the phone, eliminate out of business situation faster
- We then created the water filter auto ship program
- DWM was available at no cost to walk the cafe staff through filter change, so no service cost was incurred to the client
- Having a spare filter set on site also eliminated service calls and down time.
- We install 600+/- under counter manifolds which allowed us to determine if the espresso machine issues were water related of machine related.
- This also cut down on work orders dispatch for this cafe client

**Project Duration:** Since 2007

**Project Size:** 600 Locations in 47 States



# LEADERSHIP TEAM



**David William Meeks**  
President



**Ryan Knapp**  
Chief Executive Officer



**Heidi Neil**  
Chief Financial Officer



**Lila Meeks**  
Administrator/Owner



**Katie Meeks**  
EVP Operations



**Paul Haupt**  
Director, Sales &  
Business Development



**Mark Sullivan**  
Director, Client  
Services



**Joe Mercado**  
Director, Facilities  
Maintenance



**We'll handle it.**

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